



In line with our regional growth, we are looking for dedicated and passionate individuals to fill the position of: -

## Channel Partner – ISO / ISC (Permanent) (GHL – All Regions)

### Job Responsibilities:

- Seeking agent i.e. Independent Sales Organization (ISO) and Independent Sales Consultant (ISC) to sign up retailers for credit card payment acceptance.
- To recruit, lead and manage ISO and ISC for central region, act as middle person to liaise with Regional Sales Manager for any related ISO and ISC issue for respective regions.
- Provide training for product knowledge, sales skills and any related training for ISO and ISC.
- To achieve sales targets and develop a credible and efficient ISO and ISC team throughout Malaysia in order to achieve department or team's KPI.
- Provide leadership in resolving day to day problems and ensure maximum efficiency and productivity of the ISO and ISC.
- Monitor the productivity of respective ISO and ISC sales, develop and provide sales statistics to measure the performance of the team and respective ISO and ISC.
- Provide support and assistance on any other ad-hoc assignment as and when is assigned by immediate superior.

### Job Requirements:

- Minimum three (3) years sales experience with a proven record of sales achievements.
- An experienced leader in leading a sales team in a dynamic and competitive environment.
- Direct experience in the payment industry will be an added advantage.
- Objective, motivated and results driven.
- Required languages: English, Bahasa Malaysia and Chinese.
- Experience and good in training and liaise with sales agent will be an added advantage.
- Possess own transport and willing to travel.
- Working location: all regions.

### Education Requirements:

- Candidate must possess at least a minimum Diploma or Degree in any discipline or equivalent.

# GHL the ASEAN payment people



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Interested candidates are encouraged to apply, please fax or email your applications (with cover letter, updated resume, certificates or relevant documents and 1 recent passport-sized photograph) to:

**GHL SYSTEMS BERHAD** (293040-D)  
**Human Resources Department**  
No.C-G-15,Block C,Jalan Dataran SD1,  
Dataran SD, PJU 9, Bandar Sri Damansara,  
52200 Kuala Lumpur, Malaysia.  
**Tel:** 03-6286 3388  
**Fax:** 03-6280 2999  
**Email Address:** [hr@ghl.com](mailto:hr@ghl.com)  
**Website:** [www.ghl.com](http://www.ghl.com)

**\*Please be informed that only shortlisted candidates will be notified.**

